

Improving UK Competitiveness in Med Tech Clinical Studies

A Perspective from the NHS Innovations Hubs

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Objectives

1. To describe what the NHS innovation hubs provide for Med Tech Clinical Studies
2. To provide a perspective on issues and challenges associated with improving UK Med Tech Clinical Studies

West Midlands NHS Innovation Hub perspective

- Over 80 companies assisted; over 40 licence & collaboration agreements
- Close working relations with Medilink WM, RDA, BIS
- Informed by retailed responses from 7 of the 10 hubs in England & N.Ireland



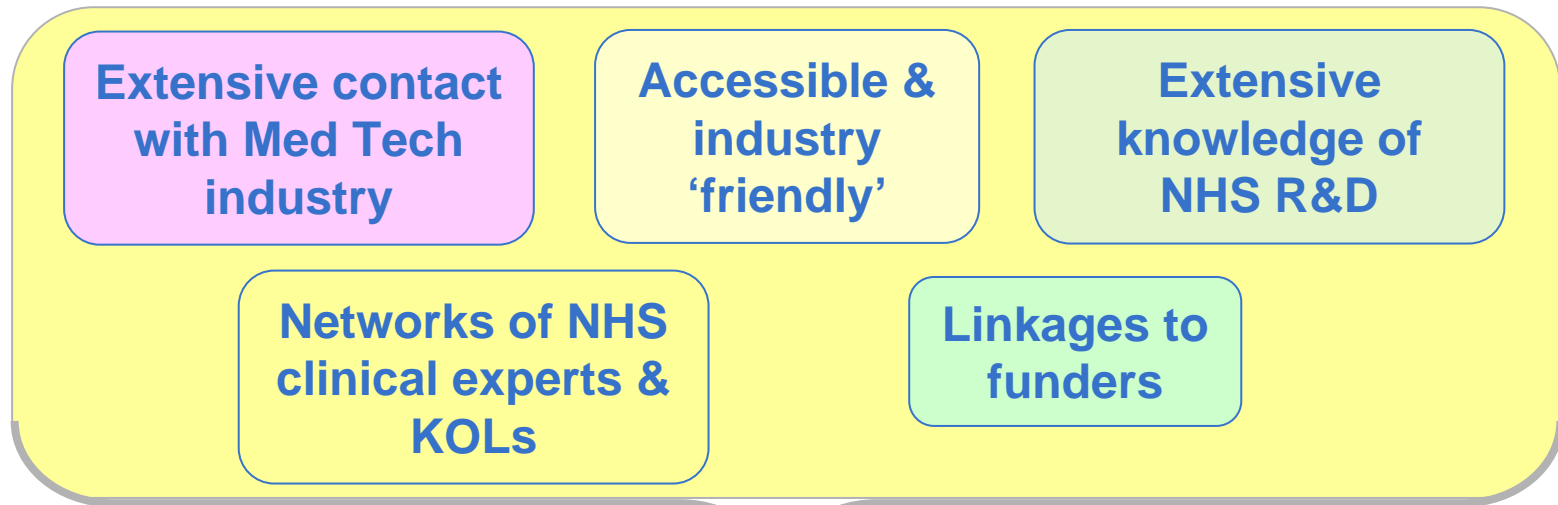
The NHS Innovation Hubs

- Network of specialist regional units providing innovation & IP services to NHS organisations
 - IP assessment & protection
 - Prototype development
 - Licensing & commercialisation
 - Promotion & policy
- Primary aim – exploit NHS IP
- Majority are CLGs
- Core funding from DH + client fees



Hubs & Med Tech Clinical Studies

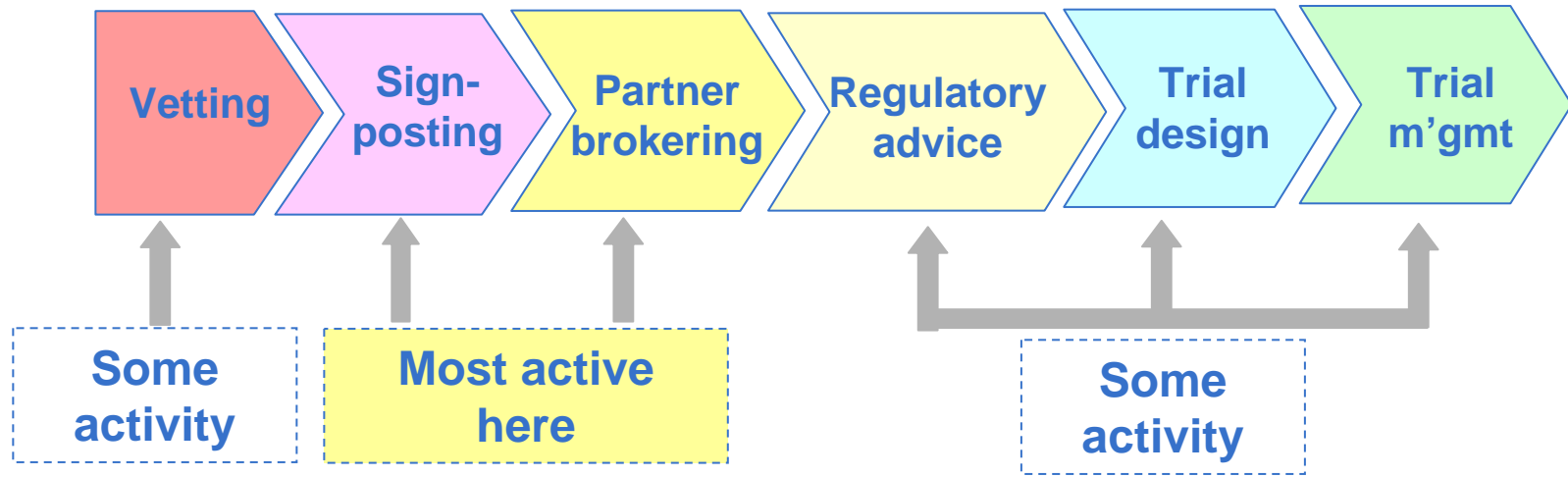
Most hubs report some involvement with Med Tech Clinical Studies



Hubs: Attractive starting points for industry seeking med tech clinical studies



Hubs & Med Tech Clinical Studies



Many hubs working closely with regional Medilink & CLRNs

Picture is diverse reflecting regional landscapes



Hubs & Med Tech Clinical Studies

- Some specific initiatives involving hubs:
 - ACTNoW[®]
Database of clinical specialists in NW, NE & Y/H
 - More informed access to NHS capability
 - EDGE[™]
Clinical trial management system from Southampton Uni/Trust
 - West Midlands 'DEN' – Device Evaluation Network
Joint Hub-Medilink initiative to create single portal access to WM NHS for Med Tech companies
 - Addresses lack of consistency between Trusts
 - More informed access to NHS capability



Hub Perspectives

- Industry requirement is not only for clinical studies
 - informed clinical opinions, market trends
 - new product ideas
 - clinical champions
 - reputational association
- Responsivity
 - Enlarge trial management capacity in NHS?
- Improve support for start-ups & SMEs
 - Timescales, legals & finance – often favour larger companies
- High demand but not integral hub activity
 - Support often resource-dependent

Not NHS
R&D
priority



Summary

- Most hubs engaged with Med Tech industry
 - Hubs often form convenient industry gateways to NHS
 - Accessible, industry-friendly, good NHS networks
- Regional diversity
 - Some initiatives & emerging models of good practice
 - Links to Medilinks & CLRNs

Hubs

- An important component in the UK Med Tech scene
- Potential for greater integration & strengthened role



Thank You

